

Proposed NU Business Name: **SAGOR ALI PAULTRY FARM**



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Brief Bio of The Proposed Nobin Udyokta

Name	:	SAGOR ALI
Age	:	02-02-1986 (30 Years)
Education, till to date	:	Class VIII
Marital status	:	Married
Children	:	02 Son 01 Daughter
No. of siblings:	:	03 Brothers, 01 Sister.
Address	:	Vill: Choto Box Nagar P.O: Choto Box Nagar P.S: Nobabganj , Dist: Dhaka .
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	RAHIMA BEGUM
(iii) Father's name	:	NURUL HAQUE
(iv) GB member's info	:	Branch: Komorganj, Nobabganj , Centre # 58(Female), Member ID: 4513, Group No: 06 Member since: 2001 to 2008/ (07 Years) First loan: BDT 3000/-
Further Information:		Existing loan: BDT 20000 /- Outstanding loan: BDT Nil
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	06 years experience in running business. 06 Years in own business. He has no training
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01990-911353
Family's Contact No.	:	01815-003867
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Nobabganj Unit ,Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

ROHIMA joined Grameen Bank since 07 years ago. At first she took BDT 3,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info

Business Name	:	SAGOR ALI PAULTRY FARM
Location	:	Union Parishad Road, Chot Box Nagar, Nobabganj
Total Investment in BDT	:	BDT 2,40,000/-
Financing	:	Self BDT 1,60,000/- (from existing business) 67% Required Investment BDT 80,000/- (as equity) 33%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	35 ft x 20 ft= 700 square ft
Security of the shop	:	
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Chicken, Food, Husk, Medicine. etc▪Average 18% gain on sales.▪The business is operating by entrepreneur. Existing no employee.▪The shop is rented.▪Collects goods from Dhaka.▪Agreed grace period is 3 months.

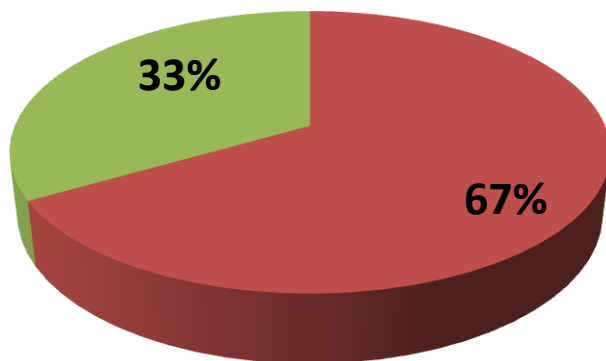
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Chicken, Food, Husk, Medicine. Etc	4000	120000	1440000
Total Sales (A)	4000	120000	1440000
Less Variable Expense			
Chicken, Food, Husk, Medicine. Etc	3280	98400	1180800
Total variable Expense (B)	3,280	98400	1180800
Contribution Margin (CM) [C=(A-B)]	720	21600	259200
Less Variable Expense			
Electricity bill		5000	60000
Transportation		3,000	36000
Salary (self)		5000	60000
Entertainment		200	2400
Mobile bill		500	6000
Total fixed cost (D)		13,700	164400
Net Profit (E)= [C-D]		7,900	94800

Investment Breakdown

Particulars	Existing			Proposed			
	Qty	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Chicks	700	60	42,000	0	0	0	42,000
Chicken	280	140	39,200	1	40000	40,000	79,200
Feed	28	2200	61,600	1	40000	40,000	101,600
Husk	20	200	4,000	0	0	0	4,000
Medicine	1	13200	13,200	0	0	0	13,200
Total	1029	0	160,000	2	0	80,000	240,000

Source of Finance



- Entrepreneur's Contribution 160,000
- Investor's Investment 80,000
- Total 240,000

Financial Projection (BDT)

Paticular	Daily	Monthly	Year1	Year 2	Year 3
Revenue(Sales)					
Chicken, Food, Husk, Medicine. Etc	5300	159000	1908000	2003400	2103570
Total Sales (A)	5300	159000	1908000	2003400	2103570
Less Variable Expense					
Chicken, Food, Husk, Medicine. Etc	4346	130380	1564560	1642788	1724927.4
Total variable Expense (B)	4,346	130380	1564560	1642788	1724927.4
Contribution Margin (CM) [C=(A-B)	954	28620	343440	360612	378642.6
Less Variable Expense					
Electricity bill		5400	64800	65300	65800
Transportation		3,400	40800	41,300	41800
Salary (self)		5000	60000	60000	60000
Entertainment		200	2400	2400	2400
Mobile bill		600	7200	7300	7400
Total fixed cost (D)		14,600	175,200	176,300	177400
Net Profit (E)= [C-D]		14020	168240	184,312	201242.6
Investment Payback			32,000	32,000	32,000

Cash flow projection on business plan (rec. & Pay)

SR#	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	168,240	184,312	201242.6
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		136,240	288552
	Total Cash Inflow	248240	320552	489794.6
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32000	32000	32000
	Total Cash Outflow	112,000	32000	32000
3	Net Cash Surplus	136,240	288552	457794.6

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 06 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures























FAMILY PICTURE

