

Proposed NU Business Name: **LITON AUTOS**



Project identification and prepared by: Md. Sahabuddin ,
Mohanpur Unit,Rajshahi

Project verified by: Md. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta

Name	:	LITON KUMAR PAL
Age	:	07-02-1989 (27 Years)
Education, till to date	:	Class Five
Marital status	:	Married
Children	:	Nil
No. of siblings:	:	2 Brother
Address	:	Vill: Belna, P.O: Gosa , P.S: Mohanpur , Dist: Rajshahi
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	DIPALI RANI
(iii) Father's name	:	SHUBASH PAL
(iv) GB member's info	:	Branch: Rayghati, Mohanpura Centre 14 (Female), Member ID: 2113, Group No: 02 Member since: 2012 (4Years) First loan: BDT 5,000
Further Information:		Existing Loan: BDT 60,000 Outstanding loan: 33,040/=
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	Ten years experience in running business. He has No training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01732-399129
Mother's Contact No.	:	01746-602787
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohanpur unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

DIPALI RANI joined Grameen Bank since 4 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	LITON AUTOS
Location	:	Keshorhat Bazar, Mohanpur,Rajshahi
Total Investment in BDT	:	BDT 64,000/-
Financing	:	Self BDT 14,000/-(from existing business) 22% Required Investment BDT 50,000/-(as equity) 78%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	25ft x 10 ft =250 sft
Implementation	:	<ul style="list-style-type: none"> ▪The business is planned to be scaled up by investment in existing; Mobil item etc. ▪Average 10% gain on sale. ▪The business is operating by entrepreneur. Existing 02 employees. After getting equity fund no employee will be appointed. ▪The shop is Rent ▪Collects goods from Noaga,Compani Die Jay. ▪Agreed grace period is 3 months.

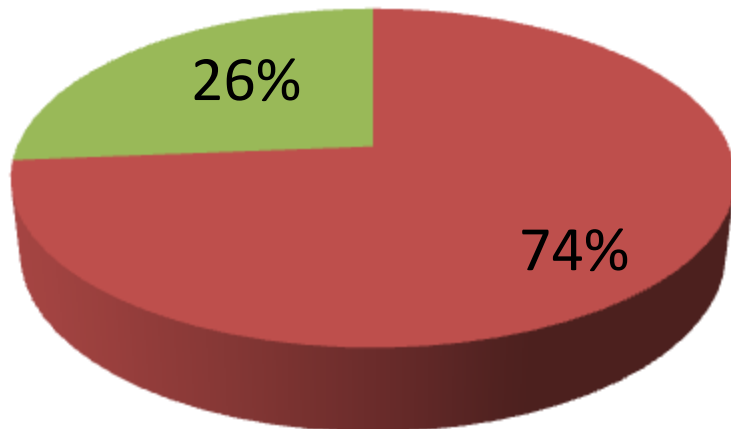
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Autos Item	500	15,000	1,80,000
Sarvesing From Incom	600	18,000	2,16,000
Total Sales (A)	500	15,000	1,80,000
Less. Variable Expense			
Autos Item	450	13,500	1,62,000
Total variable Expense (B)	450	13,500	1,62,000
Contribution Margin (CM) [C=(A-B)]	650	19,500	2,34,000
Less. Fixed Expense			
Rent		1,000	12,000
Electricity Bill		700	8,400
Mobile Bill		200	2,400
Salary (self)		5,000	60,000
Salary (staff)		6,000	72,000
Guard		50	1,500
Transportation		200	2,400
Entertainment		300	3,600
Total fixed Cost (D)		13,450	1,61,400
Net Profit		6,050	72,600

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Mobil	2	4200	8,400	10	4200	42,000	50,400
Others Item	-	-	5,600	-	-	8,000	14,600
Total	2		14,000	10		50,000	64,000

Source of Finance



■ Entrepreneur's Contribution 140,000

■ Investor's Investment 50,000

■ Total 190,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd year	3rd Year
Revenue (sales)					
Telicom Item	1500	45,000	5,40,4000	5,67,000	5,95,350
Sarvising From	700	21,000	2,52,000	2,64,600	2,77,830
Total Sales (A)	1500	45,000	5,40,4000	5,67,000	5,95,350
Less. Variable Expense					
Otos tem	1,350	40,500		4,86,000	5,10,000
Total variable Expense (B)	1,350	40,500		4,86,000	5,10,000
Contribution Margin (CM) [C=(A-B)]	850	25,500	3,06,000	3,21,300	3,37,365
Less. Fixed Expense					
Rent		1000	12,000	12,000	12,000
Electricity Bill		800	9,600	10,000	10,500
Mobile Bill		500	6,000	6,500	7,000
Salary (self)		5,000	60,000	60,000	60,000
Salary (staff)		6,000	72,000	72,000	72,000
Transportation		500	6,000	7,000	8000
Entertainment		500	6,000	7,000	8000
Bank service Charge		100	1,200	1,200	1,200
Total Fixed Cost		14,400	1,72,800	1,75,700	1,75,700
Net Profit (E) [C-D]		11,100	1,33,200	1,45,600	1,78,700
Investment Payback			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	1,33,200	1,45,600	1,78,700
1.3	Depreciation (Non cash item)		-	
1.4	Opening Balance of Cash Surplus		1,13,200	2,38,800
	Total Cash Inflow	1,83,200	2,58,800	4,17,500
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	1,13,200	2,38,800	3,97,500

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:02
Experience & Skill : 10 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

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টোবিলো টায়ার



RAJSHAHI
HA-12-3540

RIDER

HT
बोलसेन
टायाव
लिटन अजिब





সং ১৫৫১১১৫

স্বত্ব ভাড়া চুক্তি নামা =

ভাড়া দাতা = মোঃ সৈয়দুল্লাহ প্রান্ত.

স্বত্ব : মোঃ কায়েস প্রান্ত.

গ্রাম : কনকিল

থানা : মোহনপুর

জেলা : রাঙ্গামাটি

ভাড়া গ্রহীতা: সী সিন্ধু কুমার পান্ডা

পিতা: সুব্রত পান্ডা

গ্রাম: ভৈরব

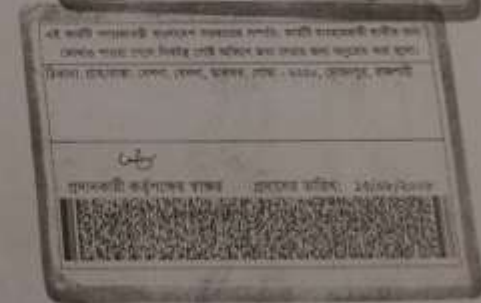
থানা: মোহনপুর

জেলা: রাঙ্গামাটি

স্বত্ব চুক্তি নামের বর্ণনা এই যে, স্বত্ব দাতা মোঃ সৈয়দুল্লাহ প্রান্ত স্বত্ব ভাড়া গ্রহীতা সী সিন্ধু কুমার পান্ডা ও সী সিন্ধু কুমার পান্ডা এর কাছ থেকে

ইউনিয়ন পরিষদ
 নাম/উপজেলা: মোহনপুর জেলা: রাঙ্গামাটি
ট্রেড লাইসেন্স
 অবধি কার্যকর: ২০২২-২০২৭
 পাইসেন্স নম্বর: ৩৬/১৩৯
 তারিখ: ০৪/১২/২০২২
 নিম্নের ধরনের পান
 খাবার পান
 দ্রব্যাদি পান

স্বত্ব দাতা: সী সিন্ধু কুমার পান্ডা
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 (সী সিন্ধু কুমার পান্ডা)
 স্বত্ব চুক্তির
 তারিখ: ০৩/১২/২০২২



FAMILY PICTURE

