

Proposed NU Business Name: MS JAHANGIR WELDING WORKSHOP



Project identification and prepared by: Shah Alam,
Dupchachia Unit, Bogra

Project verified by: MD. Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD JAHANGIR SHEIKH
Age	:	13-07-1987 (29 Years)
Education, till to date	:	SSC
Marital status	:	Married
Children	:	1 Son
No. of siblings:	:	1 brother 2 Sister
Address	:	Vill: Birkedar , P.O: Dupchachia , P.S: Kahalua , Dist: Bogra
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MST MORIAM BIBI
(iii) Father's name	:	MD AZIZAR SHEIKH
(iv) GB member's info	:	Branch: Bir Kedar, kahalu, Centre # 38 (Female), Member ID: 3472/2, Group No: 02 Member since: 28-12-2002 to 2008 (06 Years) First loan: BDT 5000
Further Information:		Existing Loan: BDT 20000, Outstanding loan: BDT Nil
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	10 years experience in running business 10 Years in own business. He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01739-460331
Mother's Contact No.	:	01757-897269
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST MORIAM BIBI joined Grameen Bank since 06 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	MS JAHANGIR WELDING WORKSHOP
Location	:	Mail Bus Stand,Dhaper Hat Road, Dupchachia, Bogura
Total Investment in BDT	:	BDT 410000/-
Financing	:	Self BDT 360000/-(from existing business) 88% Required Investment BDT 50,000/-(as equity) 12%
Present salary/drawings from business (estimates)	:	BDT 3,000/-
Proposed Salary	:	BDT 3,000/-
Size of shop	:	40 ft x 13 ft= 520 square ft
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Door, Window,Grill,Angle bar, etc.▪ 20% Gain of sale.▪The business is operating by entrepreneur. Existing 03 employee.▪01 will be appointed in the future.▪Collects goods from Bogura, Dupchachia.▪Agreed grace period is 3 months.

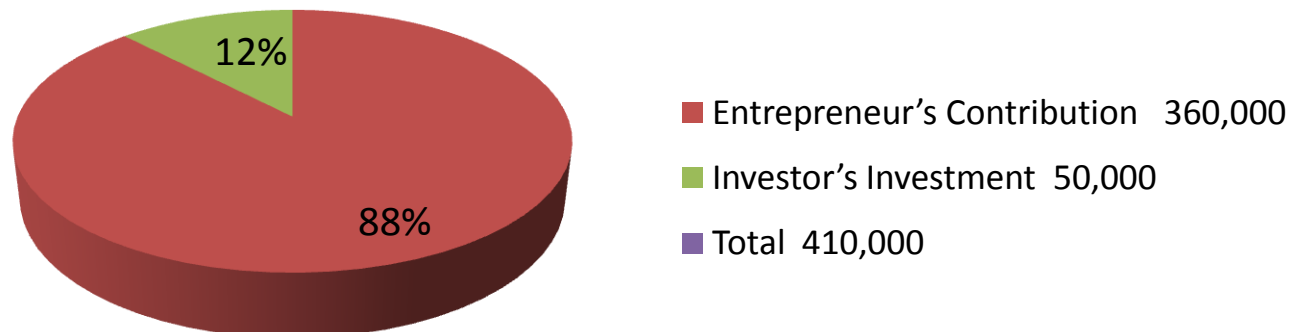
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Door, Window,Grill,Angle bar, etc.	5500	165000	1980000
Total Sales (A)	5500	165000	1980000
Less Variable Expense			
Door, Window,Grill,Angle bar, etc.	4400	132000	1584000
Total variable Expense (B)	4,400	132000	1584000
Contribution Margin (CM) [C=(A-B)	1,100	33000	396000
Less Variable Expense			
Rent		1,300	15600
Electricity bill		700	8400
Transportation		1,000	12000
Salary (self)		5000	60000
Salary(Staff)		15000	180000
Entertainment		200	2400
Mobile bill		400	4800
Total fixed cost (D)		23,600	283200
Net Profit (E)= [C-D]		9,400	112800

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed Total
			(BDT)			(BDT)	
Door	10	14000	140,000	100	128	12,800	152,800
Janala	20	3000	60,000	0	0	0	60,000
Grill	20	1800	36,000	0	0	0	36,000
SS Pati	20	700	14,000	80	85	6,800	20,800
Angle pati	1000	45	45,000	6	1000	6,000	51,000
Bar Sir	500	70	35,000	0	0	0	35,000
SS Pipe	0	0	0	0	0	0	0
Pipe Tiangle	0	0	0	100	100	10,000	10,000
Pipe Rectangle	0	0	0	100	100	10,000	10,000
Others	0	0	0	1	4400	4,400	4,400
Security	1	30000	30,000	0	0	0	30,000
Total	1571	0	360,000	387	0	50,000	410,000

Source of Finance



Financial Projection (BDT)

Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Door, Window,Grill,Angle bar, etc.	7600	228000	2736000	2872800
Total Sales (A)	7600	228000	2736000	2872800
Less Variable Expense				
Door, Window,Grill,Angle bar, etc.	6080	182400	2188800	2298240
Item				
Total variable Expense (B)	6,080	182400	2188800	2298240
Contribution Margin (CM) [C=(A-B)	1,520	45600	547200	574560
Less Variable Expense				
Rent		1,300	15600	15,600
Electricity bill		900	10800	11000
Transportation		1,500	18,000	18,500
Salary (self)		5000	60000	60000
Salary(Staff)		20000	240000	240000
Entertainment		200	2400	2400
Mobile bill		450	5400	5600
Total fixed cost (D)		29,350	352,200	353,100
Net Profit (E)= [C-D]		16250	195000	221,460
Investment Payback			30,000	30,000

Cash flow projection on business plan (rec. & Pay)

SR#	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	195,000	221,460
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		165,000
	Total Cash Inflow	245000	386460
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	165,000	356460

SWOT ANALYSIS

STRENGTH

Employment: Self: 02 Family:0 Others:0
Experience & Skill : 10 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

মেসার্স

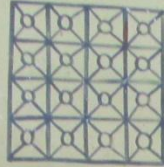
বিস্মিল্লাহির রাহমানির রাহিম

জাহাঙ্গীর ওয়েল্ডিং ওয়ার্কসপ

প্রোঃ মোঃ জাহাঙ্গীর আলম

০১৭৩২-৪৬০৩৩১

০১১২৪-৩৫৫৪২৫



এখানে যাবতীয় গ্রিল, সাটার গেট, ফ্রোজিবল গেট, প্যানেল গেট,
জানালা, আলমারী, শোকেচ ইত্যাদি সুদক্ষ কারিগর দ্বারা তৈরী ও
সুলাভ মূল্যে বিক্রয় করা হয়।

ধাপহাট রোড কোল্ড স্টোর-এর সামনে, দুপচাঁচিয়া, বস্তাড়া।

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SUNGLASSES

QATAR AIRWAYS

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FAMILY PICTURE