

Proposed NU Business Name: **AL IMRAN WELDING WORKSHOP**



Project identification and prepared by: Md. Saidullah,
Dupchachia Unit, Bugra

Project verified by: MD. Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD. IMRAN ALI
Age	:	01-01-1992 (24 Years)
Education, till to date	:	Class VII
Marital status	:	Married
Children	:	1 SON
No. of siblings:	:	4 Sisters 2 Brother
Address	:	Vill: Loxipur, P.O: Kahalu, P.S: Kahalu, Dist: Bogra
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MST. AMENA
(iii) Father's name	:	MD. IRFAN ALI
(iv) GB member's info	:	Branch: MALONCHA, KAHALU, Centre # 13(Female), Member ID: 8381, Group No: 06 Member since: 18-01-1990 (15Years) First loan: BDT -5000
Further Information:		Existing Loan: BDT 30000, Outstanding loan: NIL
(v) Who pays GB loan installment	:	N/A
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	4 years experience in running business. He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01744-154848
Mother's Contact No.	:	01722-606423
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. AMENA joined Grameen Bank since 15 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	AL IMRAN WELDING WORKSHOP
Location	:	Kahalu bajar, Station Road, Bogra
Total Investment in BDT	:	BDT 220,000/-
Financing	:	Self BDT 120,000/-(from existing business) 55% Required Investment BDT 100,000/-(as equity) 45%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	50ft x 10ft= 500 square ft
Security of the shop	:	30000
Implementation	:	<ul style="list-style-type: none">▪Manufacturer of steel furniture.▪Average 35% gain on sale.▪The business is operating by entrepreneur. Existing 2 employees.▪The shop is rented.▪Collects goods from kahalu, Bogra.▪Agreed grace period is 3 months.

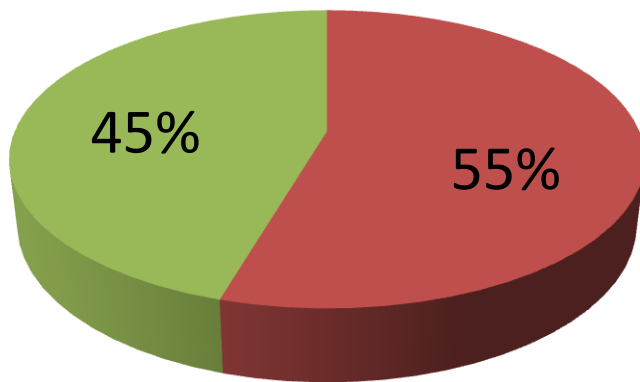
Existing Business (BDT)

Particular	Monthly	Yearly
Revenue (sales)		
Steel Furniture	76,000	912,000
Total Sales (A)	76,000	912,000
Less. Variable Expense		
Steel Furniture	49,400	592,800
Total variable Expense (B)	49,400	592,800
Contribution Margin (CM) [C=(A-B)]	26,600	319,200
Less. Fixed Expense		
Rent	2,500	30,000
Electricity Bill	1,200	14,400
Mobile Bill	600	7,200
Salary (self)	5,000	60,000
Transportation	500	6,000
salary (staff)	10,000	120,000
Entertainment	800	9,600
Guard	50	600
Total fixed Cost (D)	20,650	247,800
Net Profit (E) [C-D]	5,950	71,400

Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Grill, Door	80,000	0	80,000
Pati	30,000	25,000	55,000
Sheet	10,000	25,000	35,000
Angel	0	25,000	25,000
Rod	0	25,000	25,000
Total	120,000	100,000	220,000

Source of Finance



- Entrepreneur's Contribution 120,000
- Investor's Investment 100,000
- Total 220,000

Financial Projection (BDT)

Particular	Monthly	1st Year	2nd Year
Revenue (sales)			
Steel Furniture	92,000	1,104,000	1,159,200
Total Sales (A)	92,000	1,104,000	1,159,200
Less. Variable Expense			
Steel Furniture	59,800	717,600	753,480
Total variable Expense (B)	59,800	717,600	753,480
Contribution Margin (CM) [C=(A-B)]	32,200	386,400	405,720
Less. Fixed Expense			
Rent	2,500	30,000	30,000
Electricity Bill	1,200	14,400	15,000
Mobile Bill	700	8,400	9,500
Salary (self)	5,000	60,000	60,000
Transportation	800	9,600	11,500
salary (staff)	10,000	120,000	120,000
Entertainment	800	9,600	10,000
Guard	50	600	600
Total Fixed Cost	21,050	252,600	256,600
Net Profit (E) [C-D]	11,150	133,800	149,120
Investment Payback		60,000	60,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	133,800	149,120
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		73,800
	Total Cash Inflow	233,800	222,920
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	73,800	162,920

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:02
Experience & Skill : 04 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

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বিস্মিহাহির রাহমানির রাহিম

মোঃ আল-ইমরান

প্রোপাইটর

০১৭৪৪-১৫৪৮৪৮

০১৭৪৬-৬৯৪৭৩০

আল ইমরান ওয়েল্ডিং ওয়ার্কসপ

এখানে লোহার যাবতীয় গ্রীল, গেট, উইন্ডো, সাটার, কেচি গেট এবং পিলের খাট ও পাইবের আলনা।
সুদক্ষ মিস্ত্রী দ্বারা মেরামত ও নতুন তৈরী করা হয়। এবং সুলভ মূল্যে বিক্রয় করা হয়।

কাহালু চারমাথা, স্টেশন রোড, কাহালু বাজার, বগুড়া।











FAMILY PICTURE

