

Proposed NU Business Name: **MS HASAN ENTERPRISE**



Project identification and prepared by: Md. Sahabuddin,
Unit, Mohonpur

Project verified by: MD. Abdul Mamman Talukdar



Brief Bio of The Proposed Nobin Udyokta

| | | |
|--|---|--|
| Name | : | MD. ABUL HASAN |
| Age | : | 7.8.1987(29 Years) |
| Education, till to date | : | HSC |
| Marital status | : | Married |
| Children | : | 1 Daughter |
| No. of siblings: | : | 6Brothers & 2 Sisters |
| Address | : | Vill: Vimpara, P.O: Gocha, P.S: Mohonpur, Dist: Rajshahi |
| Parent's and GB related Info | | |
| (i) Who is GB member | : | Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/> |
| (ii) Mother's name | : | SHORIFA |
| (iii) Father's name | : | LATE ABDUL MOJID |
| (iv) GB member's info | : | Branch: Rayghati, mohonpur, Centre # 49(Female), Member ID: 10667, Group No: 01 Member since: 11-05-2011 (05Years) First loan: BDT 10,000 |
| Further Information: | | Existing Loan: BDT 30000, Outstanding loan: BDT 15460 |
| (v) Who pays GB loan installment | : | N/A |
| (vi) Mobile lady | : | No |
| (vii) Grameen Education Loan | : | No |
| (viii) Any other loan like GB, BRAC ASA etc.. | : | No |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| | | |
|---|---|--|
| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
| Business Experiences and Training Info | : | 6 years experience in running business. He has no training. |
| Other Own/Family Sources of Income | : | - |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01719823745 |
| Mother's Contact No. | : | 01724051105 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. RAYghatiUnit, Rajshahi |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SHORIFA joined Grameen Bank since 05 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

| | | |
|---|---|---|
| Business Name | : | M/S HASAN ENTERPRISE |
| Location | : | Keshorhat Bajar |
| Total Investment in BDT | : | BDT 210,000/- |
| Financing | : | Self BDT 130,000/-(from existing business) 62% Required Investment BDT 80,000/-(as equity) 38% |
| Present salary/drawings from business (estimates) | : | BDT 5,000/- |
| Proposed Salary | : | BDT 5,000/- |
| Size of shop | : | 12ft x 10ft= 120square ft |
| Security of the shop | : | BDT 1,00,000/- |
| Implementation | : | <ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; watch, paintings, sticker etc.▪Average 10% gain on sale.▪The business is operating by entrepreneur. Existing no employee.▪The shop is rented.▪Collects goods from Nobabpur, Dhaka.▪Agreed grace period is 4 months. |

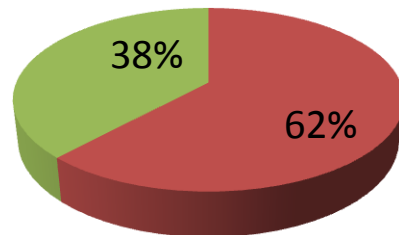
Existing Business (BDT)

| Particular | Daily | Monthly | Yearly |
|--|-------|---------|---------|
| Revenue(Sales) | | | |
| Watch,painting,sticker etc | 5500 | 165000 | 1980000 |
| Total Sales (A) | 5500 | 165000 | 1980000 |
| Less Variable Expense | | | |
| Watch,painting,sticker etc | 4950 | 148500 | 1782000 |
| Total variable Expense (B) | 4,950 | 148500 | 1782000 |
| Contribution Margin (CM) [C=(A-B) | 550 | 16500 | 198000 |
| Less Variable Expense | | | |
| Rent | | 2,000 | 24000 |
| Electricity bill | | 500 | 6000 |
| Transportation | | 2,000 | 24000 |
| Salary (self) | | 5000 | 60000 |
| Entertainment | | 500 | 6000 |
| Guard | | 50 | 600 |
| Mobile bill | | 300 | 3600 |
| Total fixed cost (D) | | 10,350 | 124200 |
| Net Profit (E)= [C-D] | | 6,150 | 73800 |

Investment Breakdown

| Particulars | Existing | Proposed | Value |
|---------------|----------|----------|--------|
| Show piece | 60,000 | 40,000 | 100000 |
| Wall mat | 12,000 | 15,000 | 27000 |
| Scenari board | 35,000 | | 35000 |
| Sticker | 15,000 | | 15000 |
| Wall clock | 5,000 | 11,500 | 16500 |
| Others | 3,000 | 13,500 | 16500 |
| | 130,000 | 80,000 | 210000 |

Source of Finance



- Entrepreneur's Contribution 130,000
- Investor's Investment 80,000
- Total 210,000

Financial Projection (BDT)

| Paticular | Daily | Monthly | Year1 | Year 2 |
|--|-------|---------|---------------|---------------|
| Revenue(Sales) | | | | |
| Watch,painting,sticker etc | 7700 | 231000 | 2772000 | 2910600 |
| Total Sales (A) | 7700 | 231000 | 2772000 | 2910600 |
| Less Variable Expense | | | | |
| Watch,painting,sticker etc | 6930 | 207900 | 2494800 | 2619540 |
| Total variable Expense (B) | 6,930 | 207900 | 2494800 | 2619540 |
| Contribution Margin (CM) [C=(A-B) | 770 | 23100 | 277200 | 291060 |
| Less Variable Expense | | | | |
| Rent | | 2,000 | 24,000 | 24,000 |
| Electricity bill | | 600 | 7200 | 7400 |
| Transportation | | 2,500 | 30000 | 30,500 |
| Salary (Self) | | 5000 | 60000 | 60000 |
| Entertainment | | 400 | 4800 | 5000 |
| Mobile bill | | 400 | 4800 | 5000 |
| Total fixed cost (D) | | 10,900 | 130800 | 131,900 |
| Net Profit (E)= [C-D] | | 12200 | 146400 | 159,160 |
| Investment Payback | | | 48,000 | 48,000 |

Cash flow projection on business plan (rec. & Pay)

| SR# | Particulars | Year 1 (BDT) | Year 2 (BDT) |
|-----|---|--------------|--------------|
| 1 | Cash Inflow | | |
| 1.1 | Investment Infusion by Investor | 80,000 | |
| 1.2 | Net Profit | 146,400 | 159,160 |
| 1.3 | Depreciation (Non cash item) | | |
| 1.4 | Opening Balance of Cash Surplus | | 98,400 |
| | Total Cash Inflow | 226400 | 257560 |
| 2 | Cash Outflow | | |
| 2.1 | Purchase of Product | 80,000 | |
| 2.2 | Payment of GB Loan | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 48000 | 48000 |
| | Total Cash Outflow | 128,000 | 48000 |
| 3 | Net Cash Surplus | 98,400 | 209560 |

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 04 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures













ধারীর নাম :

ছোঃ রহমান

র নাম :

মুঃ; আঃ মজিদ

ছোঃ অযিয়া

ডীমলাড়া

ওয়ার্ড নং :

০২

ডাকঘর

জেলা :

ছোঃ রহমান

কলিকতা

কুমিল্লা

মা) :

কমলেশ্বর

কুমিল্লা

র পরিমাণ টাকা :

২০০/-

দুই মত টাকা মাত্র

কমলেশ্বর

কুমিল্লা

লাঠিসেপ্ত এর মেয়াদ :

১০/১১/১৯


নাম: মোঃ আব্দুল হাশিম
 Name: Md. Abul Hasan
 পিতা: মুক্ত আব্দুল হাশিম
 মাতা: শাহিনা
 Date of Birth: 07 Aug 1987
 ID NO: 8115340393124

এই কার্ডটি বাংলাদেশের সরকারের দায়িত্বে রয়েছে। কার্ডটি ব্যবহারকারী ব্যক্তি এবং
 কোনো শর্তের মধ্যে কার্ডটি মোট আয়সে করা সেবার জন্য কার্যকর করা হওয়া
 উচিত। গ্রাম/সংস্থা: সীমান্ত, জৈনগড়া, ভারত, পানার - ৩২২০, মেহেনপুর,
 রাজশাহী

প্রদানের তারিখ: ১৩/০৮/২০০৮

গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

৳ ১০০



৳ ১০০

একশত টাকা

১৯৪৪৮১৭

দোকান ঘর অধিকার পত্র

১। পোঃ জৈনগড়া পানার

দ্বিতীয় পক্ষ (ভাড়াটিয়া)

গ্রামীণ ব্যাংক

শাখা

সহজ ঋণের পাশ বই

ইউ.পি. ফর্ম নং-১০

ইউনিয়ন পরিষদ

ডাকঘর: সোহরা থানা/উপজেলা: সোহরা জেলা: রাজশাহী

বই নং: ০২ অর্থ বছর: ২০১৫/২০১৬ লাইসেন্স নং: ২৯

লাইসেন্স ধারীর নাম: কোঃ হাশিম তারিখ: ২৯/০৩/২০১৫

পিতা/ধারীর নাম: মুঃ আব্দুল হাশিম

মাতার নাম: শাহিনা

FAMILY PICTURE

