

Proposed NU Business Name: **AKOND PHARMACY**



Project identification and prepared by: Ebadat Hossain,
Jamurkee Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD SHUAIB AKOND (NOYON)
Age	:	02-01-1981 (34 Years)
Education, till to date	:	HSC
Marital status	:	Married
Children	:	1 Son and 1 Daugher
No. of siblings:	:	4 Brother & 5 Sisters
Address	:	Vill: Borni, P.O: Borni, P.S: Delduar, Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MOST. REJIA BEGUM
(iii) Father's name	:	DR MD ABDUL HALIM AKOND
(iv) GB member's info	:	Branch: Dubail Delduar, Centre # 42 (Female), Member ID: 3123, Group No: 01 Member since: 26-02-1985 (30 Years) First loan: BDT 2,000
Further Information:		Existing loan: BDT 50,000 Outstanding loan: BDT 36,762
(v) Who pays GB loan installment	:	Mother
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	Ten years experience in running business. He has one year training.
Other Own/Family Sources of Income	:	Mother's Income (Agriculture)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01712-748076
Brother Contact No.	:	07845-967668
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST. REJIA BEGUM joined Grameen Bank since 30 years ago . At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in agriculture.

Proposed Nobin Udyokta Business Info

Business Name	:	AKOND PHARMACY
Location	:	Natiapara, Tangail.
Total Investment in BDT	:	BDT 1,95,000
Financing	:	Self BDT 1,15,000(from existing business) 59% Required Investment BDT 80,000(as equity) 41%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	15 ft x 10 ft= 150 square ft
Security of Shop	:	BDT 8,000
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing medicine like; Paracytamol, Omiprazole, Isomoprazole, Injection, Syrup, Vitamin, Calcium etc.▪Average 15% gain on sales.▪The business is operating by entrepreneur. Existing no employee.▪The shop is rented.▪Collects medicine from different company agent.▪Agreed grace period is 4 months.

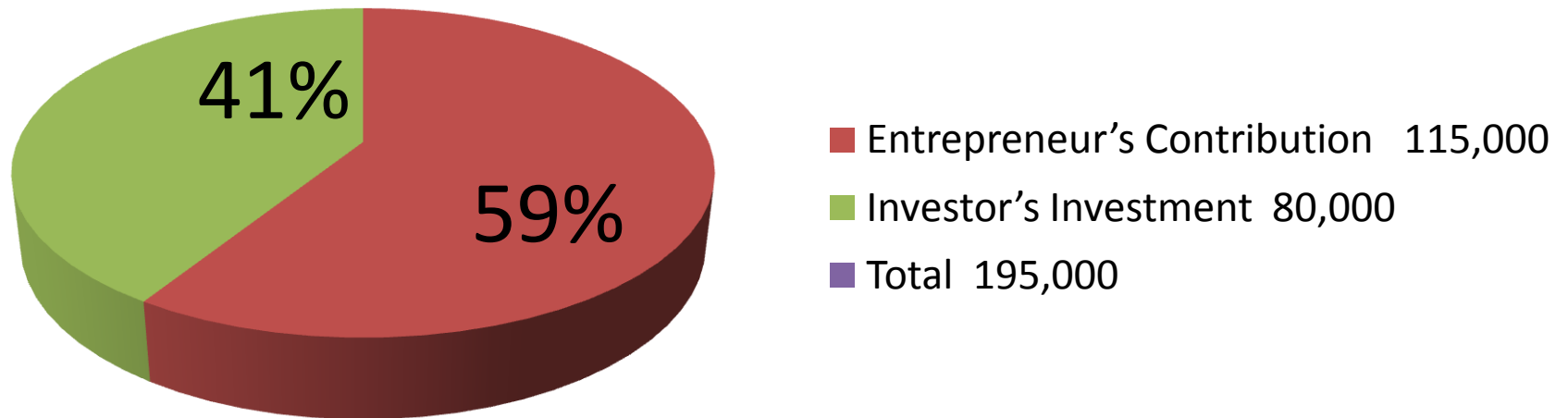
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Medicine	3,000	90,000	1,080,000
Total Sales (A)	3,000	90,000	1,080,000
Less. Variable Expense			
Medicine	2,550	76,500	918,000
Total variable Expense (B)	2,550	76,500	918,000
Contribution Margin (CM) [C=(A-B)]	450	13,500	162,000
Less. Fixed Expense			
Rent		700	8,400
Electricity bill		150	1,800
Mobile Bill		300	3,600
Transportation		1,500	18,000
Salary (self)		5,000	60,000
Entertainment		400	4,800
Total fixed Cost (D)		8,050	96,600
Net Profit (E) [C-D]		5,450	65,400

Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Paracytamol, Omiprazole, Isomiprazole, Antibiotic	65,000	40,000	1,05,000
Injection & Syrup	7,000	10,000	17,000
Vitamin & Calcium	43,000	30,000	73,000
Total	1,15,000	80,000	1,95,000

Source of Finance



Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Medicine	4,500	135,000	1,620,000	1,701,000
Total Sales (A)	4,500	135,000	1,620,000	1,701,000
Less. Variable Expense				
Medicine	3,825	114,750	1,377,000	1,445,850
Total variable Expense (B)	3,825	114,750	1,377,000	1,445,850
Contribution Margin (CM) [C=(A-B)]	675	20,250	243,000	255,150
Less. Fixed Expense				
Rent		700	8,400	8,400
Electricity bill		150	1,800	2,000
Mobile Bill		400	4,800	5,500
Transportation		1,800	21,600	23,500
Salary (self)		5,000	60,000	60,000
Entertainment		400	4,800	5,500
Total Fixed Cost		8,450	101,400	104,900
Net Profit (E) [C-D]		11,800	141,600	150,250
Investment Payback			48,000	48,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	141,600	150,250
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		93,600
	Total Cash Inflow	221,600	243,850
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48,000	48,000
	Total Cash Outflow	128,000	48,000
3	Net Cash Surplus	93,600	195,850

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 10 Years
Quality medicine & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

বিস্মিল্লাহির রাহমানির রাহিম

আকন্দ ফার্মেসী

প্রোঃ মোঃ সুয়াইব আকন্দ (নয়ন)

অপারেশনের এবং দেশী বিদেশী এ্যালোপ্যাথিক
ঔষধ পাইকারী ও খুচরা বিক্রয় করা হয়।

গার্লস স্কুল রোড, নাটিয়াপাড়া বাজার, দেলদুয়ার
মোবাঃ ০১৭১২-৭৪৮০৭৬, ০১৮২৪-৪১৪৮৩৭

আর্ট
ইসমাইল
০১৮২৪-৮২৭০৭

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দেই লিট হসপিটালে

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কেন্দ্রীয়



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Oxycodone Hydrochloride Tablets
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Revolution
in
Pain Management

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স্বাস্থ্য ও পরিচর্যা কেন্দ্রে হাসপাতাল

ডাক্তার ক্লিনিক এন্ড হাসপাতাল

সোম্যাটেক

SPL-02

SPL-05

MEDICINE

MEDICINE

SOMATEC



ইউনিজেম
SPL-1-05

HERO
LABORATORIES

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ফেরিটিন

Gastid



The State Medical Faculty Of Bangladesh



CERTIFICATE COURSE IN COMMUNITY HEALTH WORKERS

No. 345

Registration No. 445
Session 2010

This is to Certify that **MUHAMMAD SHUAIB AKOND** Son/Daughter of
MUHAMMAD ABDUL HALIM AKOND & **REZIA BEGUM**
from **Shahjalal Med. Ins. of Com. Health Workers, Tangail.** bearing
Roll **Shahjalal (RH) Med. Ins. of CHW, Tangail No. 36** duly passed the final examination of
Certificate Course in Community Health Worker (CHW) of 1 (One) year duration held in the month
of **SEPTEMBER 2010**.

Serial number: sm1118

Government of the People's Republic of Bangladesh



Upazila Health Complex

Upazila : Mirzapur, District : Tangail, Bangladesh.



Shahjalal (Rh) Medical Institute

of Community Health Worker
Affiliated With The Ministry of Health & Family Welfare and The State Medical Faculty of Bangladesh
Amhat Road, College Para, Tangail, Bangladesh.

TESTIMONIAL

Serial No. 116

Date: 15.11.2012

I have the pleasure to certify that **MUHAMMAD SHUAIB AKOND** Son of
MUHAMMAD ABDUL HALIM AKOND has passed 1 (one) year course of Certificate in Community Health
Worker (CHW) in the year 2011 from **Shahjalal (Rh) Medical Institute of community health worker** under the aegis
of **Medical Faculty of Bangladesh**. His Roll No. 36 Reg. No. 445 session 2010.

To the best of my knowledge...



খ্রিস্টাব্দে নং- ডি- ৩০৪৪/১১
ORIGINAL

THE BENGAL DRUGS RULES, 1946
FORM B. No. 118760
(See rule 20(3))

LICENSE TO SELL, STOCK AND EXHIBIT FOR SALE AND DISTRIBUTE BIOLOGICAL AND OTHER SPECIAL PRODUCTS SPECIFIED IN SCHEDULE C

যেহাঙ্গুল আলম মারফাত, পো- পো, মুন্সিফ জাঙ্গাল
যেহাঙ্গুল আলম মারফাত, পো- পো, মুন্সিফ জাঙ্গাল

- The license will be in force for two years from the date of issue.
- Particulars of biological products to be sold.

১. এই লাইসেন্সের মেয়াদ দুই বছর হইবে।
২. বিক্রয় হইয়া যাইবে তাহার বিবরণ
৩. এই লাইসেন্সের অধীনে শুধুমাত্র

৪. Number of qualified persons in charge
যেহাঙ্গুল আলম মারফাত
ডি. নং - ডি- ৩০৪৪/১১
১১/১১/১১১১

- The license shall be displayed in a prominent place in a part of the premises open to the public.
- The licensee shall report forthwith to the licensing authority any change in the qualified staff in-charge.
- No drug to which this license applied shall be sold unless the precautions necessary for preserving the properties of the contents have been observed throughout the period during which it has been in the possession of the licensee.

হাট, পি, ফরম - ৭
খাগা-২২ (১)
লাইসেন্স

নং- ১১১১/১১১১
ইউনিট নং- ১১১১
উপজেলা - ১১১১/১১১১
ডিস্ট্রিক্ট - ১১১১/১১১১
তারিখ ১১/১১/১১

লাইসেন্সের মেয়াদ: ১১/১১/১১
বিক্রয়/প্রদর্শন মেয়াদ: ১১/১১/১১
ক্রিয়াকারী: ১১/১১/১১
মিডিকেল পণ্যের নাম: ১১/১১/১১

১১/১১/১১

গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

৳ ১০০

৳ ১০০

১১/১১/১১

দোকান ভাড়ার চুক্তিপত্র।



THE BENGAL DRUGS RULES, 1946
FORM B. No. 118760
(See rule 20(3))

LICENSE TO SELL, STOCK AND EXHIBIT FOR SALE AND DISTRIBUTE DRUGS OTHER THAN BIOLOGICAL AND OTHER SPECIAL PRODUCTS

যেহাঙ্গুল আলম মারফাত, পো- পো, মুন্সিফ জাঙ্গাল

যেহাঙ্গুল আলম মারফাত, পো- পো, মুন্সিফ জাঙ্গাল

গণপ্রজাতন্ত্রী বাংলাদেশ
NATIONAL ID CARD / কার্ড
Name: MD. SHUAIB AKOND
Age: ১১
Date of Birth: ১১/১১/১১
ID NO: 931234

১. ডি. পি. ও পুস্তক মাফে
২. বিজ্ঞাপন বাজার
৩. সাধারণ সম্পদক

FAMILY PICTURE

