

KHALIL STORE



KHALILUR RAHMAN

NOBIN UDYOKTA (New Entrepreneur)



Brief Bio of Promoter

Name	KHALILUR RAHMAN
Age	25 Years
Contact No.	01710-153002
Marital Status	Single
Address	Vill: Birkhagian, P.O: Chantara P.S: Ghatail Dist: Tangail
Father (Grameen Bank Borrower)	HORMUJ ALI Member ID: 2154/1, Centre No. 30 (Male), Group No.: 03 Branch: Ghatail Branch GB Member: Since 27 Years Outstanding Loan: TK.21,700
Education Qualification	H.S.C
Experience	Three years experience in running business. He is now interested to scale up his running business.

Picture of NOBIN UDYOKTA & FATHER



PROJECT SUMMERY



- ✓ Running a grocery shop with an experience of three years.
- ✓ All kinds of Consumer product; like, Pulse, Oil, Sugar, soap Salt, Bran, Drinks, etc. are available.
- ✓ Retailer of cosmetics ,Gift item, Electric item & L.P Gas cylinder.
- ✓ Purchase of each cylinder gas at TK 1, 300 and selling at TK 1, 400.
- ✓ Purchase price per cylinder Tk 1, 900 and sales price TK 2, 000.
- ✓ Provide Flexi-Load Service.
- ✓ Average ten percent gain on sales.

Project Objectives

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graph TD; A([Project Objectives]) --> B([Self employment for the promoter]); A --> C([Contribute in improving of socio-economic condition]); A --> D([Meet demand in the community.]); A --> E([Create employment opportunity for others.]); A --> F([Ensure quality goods to community.]);
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Self employment for the promoter

Contribute in improving of socio-economic condition

Meet demand in the community.

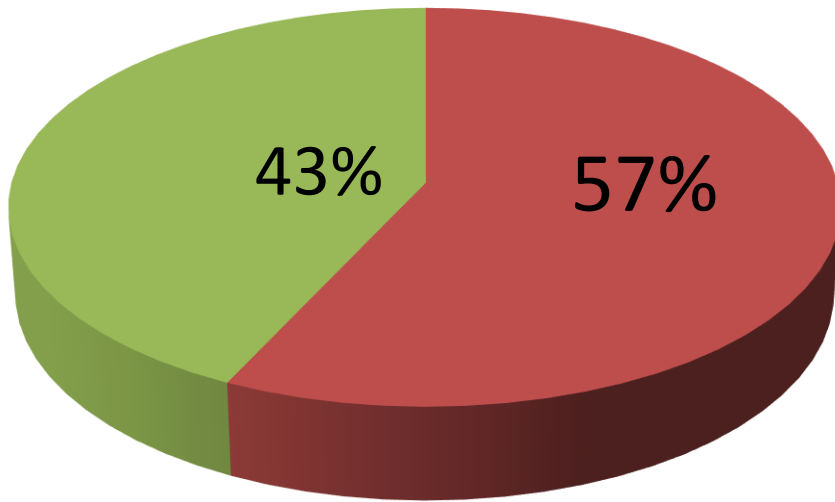
Create employment opportunity for others.

Ensure quality goods to community.

Investment Breakdown

Particulars	Existing	proposed	proposed Total
Oil, Bran, Pulse, Soap, L.P Gas, Flexi- Load etc.	1,00,000	1,00,000	2,00,000
Drinks, Cosmetics, Gift item etc.	1,00,000	50,000	1,50,000
Total	2,00,000	1,50,000	3,50,000

Means of Finance



- Entrepreneur's Contribution
2,00,000
- Investor's Investment 1,50,000
- Total 3,50,000

Existing Business BDT (TK)		
Particular	Monthly	Yearly
Revenue		
Sale Pulse, Oil, Suger, Soap, Drinks, Electric, Cosmetics, Gift Item (10%)	154,000	1,848,000
Sale L.P Gas Cylinder(2000 * 10)	20,000	240,000
Sale L.P Gas (1400 * 10)	14,000	168,000
Flexi-Load	2,000	24,000
Total Revenue	190,000	2,280,000
Expense		
Purchase Pulse, Oil, Suger, Soap, Drinks, Electric, Cosmetics, Gift Item	140,000	1,680,000
Purchase L.P Gas Cylinder(1900 * 10)	19,000	228,000
Purchase L.P Gas (1300 * 10)	13,000	156,000
Transportation	2,000	24,000
Rent	2,000	24,000
Generator	300	3,600
Electricity	500	6,000
Guard	300	3,600
Total	177,100	2,125,200
Net Profit	12,900	154,800

Financial Projection BDT (TK)

Particular	Monthly	1st Year	2nd Year(+5%)	3rd year (+5%)
Revenue				
Sale Pulse, Oil, Suger, Soap,Drinks, Electric, Cosmetics, Gift Item (10%)	231,000	2,772,000	2,910,600	3,056,130
Sale L.P Gas Cylinder(2000 * 20)	40,000	480,000	504,000	529,200
Sale L.P Gas (1400 * 20)	28,000	336,000	352,800	370,440
Flexi-Load	3,000	36,000	37,800	39,690
Total Revenue	302,000	3,624,000	3,805,200	3,995,460
Expense				
Sale Pulse, Oil, Suger, Soap,Drinks, Electric, Cosmetics, Gift Item	210,000	2,520,000	2,646,000	2,778,300
Sale L.P Gas Cylinder(1900 * 20)	38,000	456,000	478,800	502,740
Sale L.P Gas (1300 * 200)	26,000	312,000	327,600	343,980
Transportation	2,500	30,000	31,500	33,075
Salary	5,000	60,000	63,000	66,150
Rent	2,000	24,000	25,200	26,460
Electricity	500	6,000	6,300	6,615
Guard	300	3,600	3,780	3,969
Total Expense	284,300	3,411,600	3,582,180	3,761,289
Net Profit	17,700	212,400	223,020	234,171
Investment Payback		60,000	60,000	60,000

Risk Factor & Risk Management

Risk Factor

- ❖ Theft.
- ❖ Local Competition
- ❖ Political unrest (Strike & Blockade).

Risk Management

- ❖ Proper Security measure will be taken.
- ❖ Adequate precaution will be taken.
- ❖ Close market watch to compete.



THANK YOU

Grameen Shakti SamaJik Byabosha Ltd.