

Proposed NU Business Name: **SABBIR WORKSHOP**



Project identification and prepared by: Md. Sohel mia,
Rajshahi Sadar Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD. SABBIR HOSSAIN SHAK
Age	:	09/10/1998 (18 Years)
Education, till to date	:	S.S.C Running
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	1 Sister & 1 Brother.
Address	:	Vill: Mahar chandi, P.O: Padda Ahbasik, P.S: Boalia, Dist: Rajshahi
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MST. RASMA BEGUM
(iii) Father's name	:	MD.SOMON ALI.
(iv) GB member's info	:	Branch: Parila pava, Centre # 61(Female), Member ID: 5015/1, Group No: 02 Member since: 17/01/11 Continue (06Years) First loan: BDT 10000.
Further Information:		Existing Loan: BDT 90000, Outstanding loan: BDT-11790.
(v) Who pays GB loan installment	:	Father.
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	4 years experience in running business. He has no training.
Other Own/Family Sources of Income	:	-Agriculture.
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	001750367478
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Rajshahi sadar Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST.RASMA BEGUM joined Grameen Bank since 06 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	SABBIR WORKSHOP
Location	:	Hat Ramchadopur.
Total Investment in BDT	:	BDT175,000/-
Financing	:	Self BDT 125,000/-(from existing business) 71% Required Investment BDT 50,000/-(as equity) 29%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	12ft x 20ft= 280 square ft.
Security of the shop	:	BDT 1,50,000/-
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; plain sheed,var,pathi,angel etc.▪Average 20 % gain on sale.▪The business is operating by entrepreneur. Existing 1 employee.▪The shop is rented.▪Collects goods from Stadium market.▪Agreed grace period is 3 months.

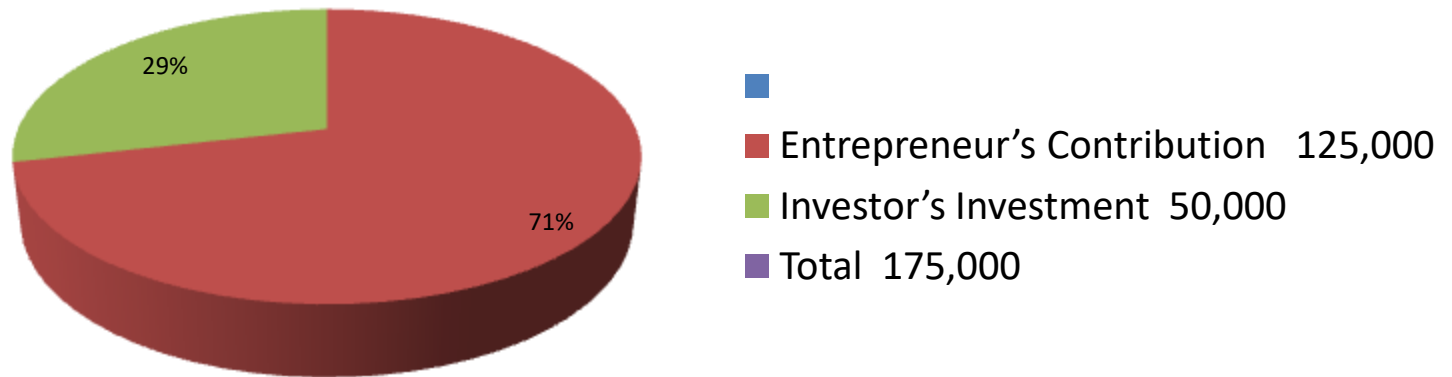
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Sales of product	3,000	90,000	1080000
Total Sales (A)	3,000	90,000	1080000
Less. Variable Expense		0	
Sales of product	2,400	72,000	864000
Total variable Expense (B)	2,400	72,000	864000
Contribution Margin (CM) [C=(A-B)]	600	18,000	216000
Less. Fixed Expense			
Rent		1200	14,400
Electricity Bill		1500	18,000
Mobile Bill		200	2,400
Salary (self)		5000	60,000
Guard		100	1,200
Transportation		500	6,000
Entertainment		200	2,400
Salary (staff)		4000	48,000
Bank service Charge			0
Total fixed Cost (D)		12,700	152,400
Net Profit (E) [C-D]		5,300	63,600

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Angal	300	45	13,500				13,500
Pathi	250	48	9,600				9,600
Var	150	48	7,200				7,200
Plain sheed	130	110	14,300				14,300
Drill machin	1	15000	15,000				15,000
Worling machin	2	30000	60,000				60,000
Others			5,400				5,400
Iron						50000	50,000
						0	0
Total	833	45,251	125000		0	50000	175,000

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Month	1st Year	2nd year	3rd Year
Revenue (sales)					
Sales of product	3500	105000	1260000	1323000	1389150
Total Sales (A)	3500	105000	1260000	1323000	1389150
Less. Variable Expense		0	0		0
Sales of product	2800	84000	1008000	1058400	1111320
Total variable Expense (B)	2800	84000	1008000	1058400	1111320
Contribution Margin (CM) [C=(A-B)]	700	21000	252000	264600	277830
Less. Fixed Expense					
Rent		1200	14400	14400	14400
Electricity Bill		1500	18000	18000	18000
Mobile Bill		200	2400	2500	2600
Salary (self)		5000	60000	60000	60000
Transportation		500	6000	6000	6000
Entertainment		200	2400	2400	2400
Salary (staff)		4000	48000	48000	48000
Security Gard		100	1200	1200	1200
Bank service Charge			100	100	100
Total Fixed Cost		12700	138100	152600	152700
Net Profit (E) [C-D]		8300	113900	112000	125130
Investment Payback			20000	20000	20000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>1st year</i>	<i>2nd year</i>	<i>3rd year</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	113900	112000	125130
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		93900	185900
	Total Cash Inflow	163,900	205900	311030
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	93,900	185900	291030

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:01
Experience & Skill : 4Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;Hat Ramchadapur.
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures



I Don't Care
for People
Who are for
ME!



I Don't Care
for People
who don't
care for ME!





সাবিধ

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প্রোগ্রামিং সূত্র

এখানে কলোনিয়াল পোর্ট

স্ট্রাকচার ডিজাইনের ও

আলমস্ট্রী ও শোকেস্ট্রী

কাজ করা হয়

এটি বাসার ও পুর বাসার জন্য

সেবার নম্বর ০১৭১৩৩৭৪৯২২১০৪

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FAMILY PICTURE

