

Proposed NU Business Name: **MASTER PHARMACY**



Project identification and prepared by: Monoranjon Chandra Bormon, Sakhipur Unit, Tangail.

Project verified by: Md Siddiquer Rahman



Brief Bio of The Proposed Nobin Udyokta

Name	:	SOJIB HOSSEN
Age	:	27-12-1997 (20 Years)
Education, till to date	:	H.S.C Pass
Marital status	:	Unmarried
Children	:	Not applicable
No. of siblings:	:	01 Brother.
Address	:	Vill: Ghechua , P.O: Nalua, P.S: Sakhipur, Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MST SAJEDA BEGUM
(iii) Father's name	:	MD AMINUL ISLAM
(iv) GB member's info	:	Branch: Jadobpur, Sakhipur. Centre # 30 (Female), Member ID: 2547, Group No: 03 Member since: 12-07-1990 to 2000 (10 Years) First loan: BDT 10,000/-
Further Information:		Existing loan: BDT 50,000/- Outstanding loan: BDT Nil/-
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	04 years experience in running business. He has no training on business.
Other Own/Family Sources of Income	:	Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01623-204387
Father's Contact No.	:	01728-701361
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra Sadar, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MS SAJEDA BEGUM joined Grameen Bank since 10 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. She utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	MASTER PHARMACY
Location	:	Nalua Bazar, Sakhiur, Tangail.
Total Investment in BDT	:	BDT 5,50,000/-
Financing	:	Self BDT 5,00,000 (from existing business) 90% Required Investment BDT 50,000 (as equity) 10%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of Farm	:	15 ft x 10 ft = 150 square ft
Implementation	:	<ul style="list-style-type: none">▪The shop is planned to be scaled up by investment in existing, Paracetamol, Antibiotic, Anti alsar, Antiestamin etc.▪The shop is rented.▪The shop is operating by entrepreneur.▪Existing no employee.▪Collects goods from Tangail.▪Agreed grace period is 3 months.

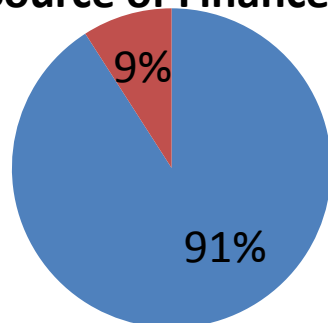
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Paracetamol, Antibiotic, Anti alsar, Antiestamin etc.	7500	225000	2700000
	0	0	0
Total Sales (A)	7500	225000	2700000
Less Variable Expense			
Paracetamol, Antibiotic, Anti alsar, Antiestamin etc.	6525	195750	2349000
Total variable Expense (B)	6,525	195750	2349000
Contribution Margin (CM) [C=(A-B)]	975	29250	351000
Less Variable Expense			
Rent		2,500	30000
Electricity bill		200	2400
Transportation		0	0
Salary (self)		5000	60000
Salary(Staff)		0	0
Entertainment		500	6000
Guard		200	2400
Generator		150	1800
Bank charge		0	0
Mobile bill		300	3600
Total fixed cost (D)		8,850	106200
Net Profit (E)= [C-D]		20,400	244800

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Paracetamol			50,000			10,000	60,000
Antibiotic			90,000			15,000	105,000
Antialzar			60,000			0	60,000
Antihistamin			40,000			10,000	50,000
Bhomitic			45,000			0	45,000
Sergicals			60,000			0	60,000
Syrup Vitamin			70,000			5,000	75,000
Injection			35,000			10,000	45,000
Security			40,000			0	40,000
Others			10,000			0	10,000
	0	0	500,000	128	0	50,000	550,000

Source of Finance



- Entrepreneur's Contribution
BDT 500000
- Investor's Investment BDT
50,000
- Total BDT 550,000

Financial Business (BDT)					
Paticular	Daily	Monthly	1 st Year	2 nd Year	3rd
Revenue(Sales)					
Paracetamol, Antibiotic, Anti alsar, Antiestamin etc.	8500	255000	3060000	3060000	3060000
		0	0	0	0
Total Sales (A)	8500	255000	3060000	3060000	3060000
Less Variable Expense					
Paracetamol, Antibiotic, Anti alsar, Antiestamin etc.	7,395				
Total variable Expense (B)	7,395	221850	2662200	2662200	2662200
Contribution Margin (CM) [C=(A-B)]	1,105	33150	397800	397800	397800
Less Variable Expense					
Rent		2,500	30000	30000	30000
Electricity bill		200	2400	2400	2400
Transportation		0	0	0	0
Salary (self)		5,500	66000	66000	66000
Salary(Staff)		0	0	0	0
Entertainment		500	6000	6000	6000
Guard		400	4800	4800	4800
Generator		150	1800	1800	1800
Bank charge		0	0	0	0
Mobile bill		500	6000	6000	6000
Total fixed cost (D)		9,750	117000	117000	117000
Net Profit (E)= [C-D]	0	23,400	58,745	58,745	58,745
Investment Payback			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

SR#	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	58,745	61,682	64766.3625
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		38,745	80427.25
	Total Cash Inflow	108,745	100,427	145193.6125
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	38,745	80,427	125193.6125

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0
Others:0 Experience & Skill : 03 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop; Nalua Bazar, Sakhipur,
Tangail.

THREATS

Theft
Fire
Political unrest

Pictures

স্টার

ফার্মেসী

প্রোঃ মোঃ আমিনুল ইসলাম

এখানে যাবতীয় ঔষধ বিক্রয় করা হয়।

নলুয়া বাজার, সাখিপুর, টাংগাইল

মোবঃ 01839135314, 01728701361











প্যানথার
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৩০০

বিকোসেট

Syrup 200 ml

100 ml Syrup
Bicozin

লোসেকা

৩০০

Ispergul

Bicozin

Alpro



FAMILY PICTURE

